

FarmStarts

Christian Aid Ministry Building

Wisconsin Sorting Center

W 8872 Pine Road

Thorp, Wisconsin

Sept. 19—9 a.m. - 4 p.m.



9:00 a.m. Registration and Pre-Program Survey

9:15 a.m. **Welcome and Attendee Introductions**

National Farmers Host

9:30 a.m. **How National Farmers Markets Milk**

Opportunities and Methods for Non-GMO Milk Production

Pam Riesgraf, Regional Director, Midwest Region—National Farmers

10:15 a.m. Break

10:30 a.m. **Organic and Non-GMO Dairy Producer Experiences**

Gene Ludvigsen and Wilmer Martin

11:15 a.m. **Soil Health—The Cornerstone of Profitability**

Bryan Parr—Profit Pro Ag

12:00 Lunch — Our Treat!

1:00 p.m. **Non-GMO feedstuffs**

Tom Kopp, President—Choice Grains LLC

1:30 p.m. **Organic Certification Basics**

Elizabeth Tigan, Certification Manager—Nature's International Certification Service

2:15 p.m. **Break**

2:30 p.m. **Financial Management of Organic Farms**

Curtis Mahnken—Center for Farm Financial Management, University of Minnesota

3:15 p.m. **Marketing Your Organic Grains**

Introduction to the Organic Farmers Agency for Relationship Marketing

Tim Boortz, Program Manager—National Farmers' NForganics

3:45 p.m. Post-Program Survey

3:30 p.m. Workshop End

**National
Farmers**



United States
Department of
Agriculture

National Institute
of Food and
Agriculture