

**Aug. 30**

# FarmStarts

## Beginning Organic Grain Farmers Workshop

**Sponsored in part by**  
National Farmers  
Kansas Organic Producers  
USDA  
NIFA

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### FarmStarts Program

for Grain Producers

**Aug. 30**  
**9 a.m. - 4 p.m.**  
**Klinefelter Barn**  
**1724 230th St.**  
**Hiawatha, Kansas**

#### Topics for Ag Success

- The Importance of Soil Health
- Organic Farming Practices
- Organic Crop Insurance
- Farm Financial Management
- Organic Land Certification
- Organic Grain Marketing

*Tell A Young Farmer You Know!*

Go see the FarmStarts Facebook Page, too!  
<https://www.facebook.com/FarmStarts>

**Register Online Today!**

**It's FREE!**

[nationalfarmers.com/farmstarts](http://nationalfarmers.com/farmstarts)  
Questions? Call 515.598.4670

8:45 a.m.	Registration & Pre-Program Survey
9:15 a.m.	Welcome—Co-hosts Tim Ennis, National Farmers & Ed Reznicek, KOP
9:30 a.m.	What is Organic and How to Start—Will Ortman, Marion, South Dakota organic grain, beef cattle, poultry and berry farmer
10:15 a.m.	Break
10:30 a.m.	Organic Crop Rotation, Soil Fertility & Weed Con-trol—Jack Geiger, organic grain & livestock farmers
11:15 a.m.	Soil Health: The Cornerstone of Profitability In Crop & Livestock Production—Jim Ladlie, Profit-ProAg
12:00 a.m.	Lunch
12:45 a.m.	Organic Certification Basics—Jackie Keller, OCIA International
1:15 p.m.	Financial Planning & Management for Organic Grain Production—Curtis Mahnken, UMN Ag Economics
2:00 p.m.	Organic Crop Insurance—Al Smith, National Farmers Crop Insurance
2:45 p.m.	Break
3:00 p.m.	Marketing Organic Grain—Adam Ptacek & Martin Eddy, KOP grain marketers
3:45 p.m.	Organic Cooperative Marketing Agency in Common—OFARM – Organic Farmers Agency for Relationship Marketing, John Bobbe, Executive Director
4:00	Post Program Survey
4:15	Adjourn