



**Jamestown, N.D. August 1, 2017**  
**Sabir's Buffalo Grill**  
**103 1st Ave South**  
**Jamestown, North Dakota**  
**Register at [nationalfarmers.com/farmstarts](http://nationalfarmers.com/farmstarts)**

9:00 a.m. **Registration and Pre-Program Survey**

9:15 a.m. **Welcome and Attendee Introductions**  
National Farmers Host, Tim Ennis

9:30 a.m. **Organic Farming Practices on the Fernholz Farm**  
Carmen Fernholz, University of Minnesota

10:30 a.m. Break

10:45 a.m. **Organic Grain Marketing**  
Tim Boortz, Senior Organic Marketer, NForganics

11:15 a.m. **Organic Crop Insurance**  
Jonni Kramlich, Precision Insurance Agency

*Noon Lunch – Our Treat!*

12:45 p.m. **The Importance of Soil Health**  
Dennis Klockenga, Agronomist and Certified Crop Adviser, ProfitPro Ag

1:45 p.m. **Organic Certification Basics**  
Angie Tunink – Organic Crop Improvement Association

2:30 p.m. Break

2:45 p.m. **Financial Planning: Organic Grain Production Costs vs. Conventional**  
Dale Nordquist, Associate Director, Center for Farm Financial Management  
University of Minnesota Department of Applied Economics

3:15 p.m. **Introduction to the Organization for Relationship Marketing(OFARM)**  
Executive Director, John Bobbe via Skype

3:45 p.m. **Post Program Survey**

4:00 p.m. Adjourn



United States Department of Agriculture  
National Institute of Food and Agriculture